

We are hiring

Technical Sales Specialist

ENANTIA is seeking a full time Technical Sales Specialist for our Business Development Team.

ENANTIA is a CRO company with more than 20 years of experience as a provider of scientific chemical services for the fine chemicals and pharmaceutical industries, specialized in Process Chemistry, API Solid form Development and Medicinal Chemistry. It is headquartered in Barcelona, at the vibrant campus of the Barcelona Science Park.

Reporting to the Sales Director and closely working with the Technical Department, he/she will be responsible for the:

- Identification, follow-up and closing of existing and new project opportunities with customers within the pharmaceutical, fine chemicals and biotech sectors
- Preparation and presentation of solutions and proposals to customers
- Organization and attendance to industry events and trade fairs
- Market scouting and marketing activities

Must have:

- Chemistry or pharmacy degree (master or PhD in chemistry will be valued)
- Excellent command of English
- Excellent written and oral communication skills
- Service oriented, attention to detail and teamwork mindset

Highly valued:

- Experience in national / international technical business development in the Life Science sector

Profiles with only technical experience but willingness to develop their professional career in the business development area will also be considered and are encouraged to apply.

Interested candidates please send the CV and cover letter to careers@enantia.com



Enantia, S.L.
Barcelona Scientific Park
Baldiri Reixac 10
08028 BARCELONA, SPAIN

**ORGANIC
CHEMIST
BUSINESS
POSITION**

www.enantia.com